



## FAQ - SAP S/4HANA Cloud

### 1) What are the main reasons why companies currently deploy their ERP system in the cloud?

The cloud offers clear advantages in terms of speed. Nowadays, companies pay attention to the fact that they can profit quickly from innovations. SAP is now delivering innovations in the cloud every three months and they are ready for immediate use.

Installing, developing and maintaining individual IT systems is often too expensive and complicated for most companies. With a cloud ERP system, operation and maintenance are no longer necessary, because SAP takes care of this for you. You can concentrate on your core processes and customers.

In terms of deployment, the cloud solution is faster than an on-premise solution. Typically, a Cloud ERP implementation takes between 3-6 months, depending on how extensive your core functionality is. The cloud solution can be used in several branches without much effort and this leads to considerable time savings.

Another reason why companies choose a Cloud ERP solution is that the system is flexible and customizable. They can expand their solution as required. At the beginning, most companies start

with the core functionalities and can extend it as they wish without having to build up a large IT system landscape or make large investments.

## **2) Which companies should choose SAP S/4HANA Cloud?**

The SAP S/4HANA Cloud System is particularly well suited for start-ups and small companies that want to grow strongly. Companies that want to get away from manual Excel solutions and whose core process is not yet mature. With the SAP S/4HANA cloud solution, they benefit from best practices approaches and can quickly and profitably deploy the preconfigured systems.

The SAP S/4HANA cloud is also suitable for large companies that want to buy new companies and integrate them into their existing ones, or companies that simply want to prepare for the future, that do not want to be left behind in the trend towards digitalization.

The SAP S/4HANA cloud solution therefore offers relevant advantages for any size.

## **3) What options are available to companies that want to enter the cloud but require more functionality than the SAP S/4HANA cloud can provide?**

The digital core of the cloud solution is fix and does not allow any changes. Those who want to implement customer-specific developments can do so on the SAP Cloud Platform (SCP). In this environment, customers can develop and try new applications without interfering with their core ERP processes. The end users can carry out their daily business without any interference.

Another possibility is to look up missing functionalities in the SAP App Center (<https://www.sapappcenter.com/home>), possibly suitable apps have been developed and are made available here.

## **4) Some companies want to run certain core processes on their own servers (on-premise) but also want to manage certain processes in standardized cloud solutions. Is that possible?**

Yes, it's possible. The combination of on-premise and cloud is the hybrid approach and very popular with larger companies. For example, the parent company is on the on-premise solution and all smaller subsidiaries are operated in the cloud. The advantage of this approach is that the software can be deployed quickly. SAP takes over the server and hardware and is responsible for the security of your data. Both solutions are developed on the same code base, so the exchange of data between parent company and subsidiaries is guaranteed to run smoothly.

## **5) How should companies deal with their own customer-specific developments?**

First of all, it should be checked whether the in-house developments can be covered by the current standard processes of SAP Best Practices. Many developments can be omitted by this changeover. Thus a large part of the developments can be reduced. The remaining developments

must be adapted to functionalities, tables and structures within the framework of a migration project.

## 6) What makes SAP different from other cloud providers?

With SAP cloud solutions, you get the widest range of products on the market today. The solutions are user-friendly and easy to operate. Users can operate the system without any major training effort. In addition, SAP is pursuing a cloud first strategy, which means that innovations are first made available in the cloud. Issues such as integration and security have always been very high on the agenda at SAP. Thanks to SAP's years of experience, processes are constantly being optimized and made as simple as possible.

**If you have any further questions, please do not hesitate to contact us:**

[cloud@msg-treorbis.de](mailto:cloud@msg-treorbis.de)

msg treorbis GmbH is a full-service provider for SAP with headquarters in Hamburg and a member of the msg group of companies. Since 1999, msg treorbis has been working successfully for customers in German-speaking and international countries. With SAP, the company has the largest European software manufacturer at its side as a partner and offers all services from a single source - from comprehensive cross-module SAP consulting and the introduction of SAP software to SAP application management and SAP hosting in the form of managed services. The focus of our work is always on the optimization of business processes. To this end, msg treorbis develops individual solutions for human resources and controlling, production, warehousing and sales, as well as foreign trade and customs clearance. The portfolio is rounded off by extensive knowledge in the area of business analytics solutions. msg treorbis is a solution provider in the area of SAP HCM and, with its SAP-based treorbis VARIANT add-ons and solutions, is one of the leading providers of variant configuration with SAP ERP. Every day, over 100 consultants with a great deal of commitment and many years of experience ensure that customers have more time for visions and support them in implementing individual goals and achieving sustainable business success.